

Message Text

UNCLASSIFIED

PAGE 01 MANILA 00915 211213Z

51

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 USIA-15 RSC-01 /034 W

----- 107800

R 211016Z JAN 75

FM AMEMBASSY MANILA

TO USDOC WASHDC

INFO AMEMBASSY SINGAPORE

SECSTATE WASHDC 9995

UNCLAS MANILA 915

SINGAPORE FOR LEONARD

E.O. 11652: N/A

TAGS: BEXP, RP

SUBJ: PROCESS CONTROLS USA --MANILA PROCUREMENT LEADS

REF USDOC 0789

FOLLOWING IS STATUS ON TWO LEADS IN REFTEL:

1. GENERAL ELECTRIC. GE PARTICIPATION WAS DISCUSSED WITH REYES OF GE PHILIPPINES WHO SUBSEQUENTLY INFORMED US THAT NEW YORK HAS TELEXED IT WOULD NOT RPT NOT PARTICIPATE IN SHOW AND HAD SO INFORMED HORRIDGE. WE EXPRESSED OUR KEEN DISAPPOINTMENT AND SOUGHT TO PERSUADE REYES TO SEEK RECONSIDERATION BUT TO NO AVAIL. REYES SAID NEW YORK WAS COMPETENT TO MAKE DECISION AND IT HAD ALREADY DONE SO.

2. SQUARE D COMPANY. RICHARD NOAH, REGIONAL SQUARE D MANAGER, GAVE US FINAL NEGATIVE ANSWER JANUARY 21. HE SAID HE COULD NOT FIND FUNDS IN HIS REDUCED BUDGET WHICH HAD ALREADY BEEN COMMITTED TO OTHER HIGHER PRIORITY WORK. IF SPACE COULD BE OFFERED FREE AS WAS DONE AT SINGAPORE TRADE CENTER, THAT WOULD BE MAJOR FACTOR FOR RECONSIDERATION. NOAH INFORMING HOME OFFICE IN PARK RIDGE, ILLINOIS. SULLIVAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MANILA00915
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750022-0750
From: MANILA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750134/aaaabdsx.tel
Line Count: 51
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 USDOC 0789
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 15 APR 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15 APR 2003 by BrownAM>; APPROVED <18 FEB 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PROCESS CONTROLS USA --MANILA PROCUREMENT LEADS
TAGS: BEXP, RP
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006